

WHAT DOES ACO MEAN TO YOU?

In the race to meet ACO guidelines many healthcare organizations are launching ACO initiatives as early as January 2012. The path each organization takes can be quite different given its capacity to transform the patient care model, business objectives, and existing IT environments. With guidelines set for open interpretation, ACO means something different to everyone;

- For patients it's cheaper and better healthcare options
- For physicians it's preventative healthcare practices
- For Radiologists it's increased pre-procedure consulting
- For Radiology Directors it's decreased Medicare revenue
- For a CEO it's fiscal management

HOW ASCENDIAN ACCELERATES YOUR ACO

Hospitals dependent on Medicare payments will need to live, breathe, and sleep ACO guidelines and practices. Where is your department positioned in the ascent to an ACO?

Ascendian is known for its cutting edge consulting in clinical IT, operations, and business planning. We guide our clients in understanding and adopting ACO guidelines to their business model needs. Ascendian has developed a methodology to incorporate interoperability and Meaningful Use under ACO guidelines. The path to ACO can be challenging and at times confusing. The Ascendian professional team will help you manage your path to the ACO summit. Many will start their ACO initiative with great determination, but will not finish without proper direction. Ascendian will elevate your outcome.

LAUNCHING AN ACO

Designing your ACO is a transformative process requiring numerous steps. The initial ACO certification can be a long and confusing process if your organization isn't familiar with the requirements. From selecting your 5000 participants, to communicating and collaborating around organizational objectives, to integrating your infrastructure and business



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How will you meet interoperability and Meaningful Use under the ACO model?

processes without negative disruption...the climb to ACO can be formidable! With increased consultative and preventive healthcare practices, your physician team will need to work together closely within the ACO model. Building a strong physician-radiologist-patient relationship is foundational to your success. How well you engage the required participants and deploy supporting technology will determine how rapidly you move toward your ACO objectives.

As you prepare, questions must be answered: How does your interoperability and Meaningful Use stand up to providing care beyond your local physician network? How will you manage your infrastructural changes and new Medicare business methodology? What changes will you need and have to make in light of decreased Medicare revenue? Your business is changing, how are you positioned for success in a new paradigm of care, collaboration, and reimbursement?

How will you eliminate:

"Re-Ordering"

"Re-Imaging"

"Re-Dictating"

"Re-Archiving"

"Re-Billing"

"Redundancy"



ELEVATING THE OUTCOME[®]

THE RIGHT PATH TO ACO IMAGING BUSINESS OPERATIONS

- Identify and Develop ACO Strategic Vision and Roadmap
- Help Identify your 5000 ACO Participants
- Clinical and Technical Interoperability
- Budgetary Analysis
- Physician and Radiologist Relationship Strengthening
- Ancillary Services Relationship Analysis
- Operational Gap Analysis
- IP and OP Volume Analysis

THE RIGHT PATH TO ACO CLINICAL OPERATIONS

- Technologist and Radiologist Workflow Gap Analysis
- Imaging Clerical Workflow Gap Analysis
- Inpatient Volume Analysis
- PACS Workflow Analysis

THE RIGHT PATH TO ACO TECHNICAL OPERATIONAL

- PACS and CVIS Analysis
- HIS/RIS/EHR Analysis
- Image/Data Archive Analysis
- Infrastructure Analysis
- Equipment Analysis



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